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ABSTRACT

This article discusses the project on the internationalization capacity building at the Saginov Karaganda Technical University (STU) in Kazakhstan. The project, entitled "Capacity building for the internationalization of a technical university by means of digital learning technologies," was supported by the fund "Scientific foundations "Mangilik el" (education of the 21st century, fundamental and applied research in the humanities)" for scientists 2020–2022. This part of the research that is presented in this article has its aim to analyse the effectiveness of the developed framework of capacity building for internationalization of technical university considering the national and international contexts for enhancing the qualifications and abilities of students and teachers to an internationally comparable level. In paper there have been presented the methods of high effeciency that has been assessed through the heat intensity map for practical realization of the Framework approaches with presenting the research findings for further steps.

Keywords: internationalization, high-efficiency methods, heat intensity map, framework for building the internationalization capacity, technical university

Introduction

Globalization processes affect all spheres of socio-economic life of society. In recent years, a lot of efforts have been made in Kazakhstan to improve the quality of university education and its compliance with international standards. Today, the internationalization of higher education is a necessary condition for the organization of effective international cooperation, ensuring the creation and support of stable ties in the field of training specialists and conducting scientific research, the formation of a positive image of Kazakhstani universities in the world educational space. In the context of the knowledge economy formation, the creation of new technologies as a tool for discovering and realizing the potential of future specialists comes to the fore. Consequently, the training of technical specialists should be based on the application of the best practices of the leading universities of the world, taking into account the existing traditions of Kazakh education. This will contribute not only to the formation of new approaches to engineering education, but also to the growth of the intellectual capacity of human capital and the development of the creative industry in the country.

The conducted research made it possible to develop a Technical University Internationalization Framework, which includes a set of activities based on a complex interaction of approaches and principles. The implementation technology of this Framework based on a specialized tool - the Go UniTech digital system - includes three main stages:

Stage 1 – preparation for implementation

- 1. Determination of the efficiency level of the implementation of the model proposed components based on the heat intensity map.
- 2. Adding additional measures implemented within the framework of the developed tools in order to increase the intensity of internationalization processes.
- 3. Drawing up a map of stakeholders based on a list of internal and external actors of interaction within the framework of internationalization processes.
- 4. Formation of a risk portfolio in accordance with the stakeholders' map.
- 5. Determination of the list of measures for rapid response to potential risks.

Stage 2 – implementation and testing of the model via the developed tools

- 1. Preparation and filling of content for the information system.
- 2. Testing the functionality of the information system.
- 3. The appointment of section administrators and the definition of functionality.
- 4. Launch of the information system.

Stage 3 – monitoring the sustainability of the model mplementation

- 1. Analysis of the performing IC functions processes in accordance with the heat map of increased intensity.
- 2. Assessment of the significance and level of measures implementation by experts.
- 3. Preparation of an analytical report and recommendations for the further model implementation.

At the same time, stage 1 is the most difficult, requiring detailed analysis and a deliberate approach to implementation.

Methods

The internationalization of higher education institutions via digital technologies is one of the key areas aimed at promoting educational diversity and cultural practices [1-4]. The first stage components of implementing the model with the help of an information system provide a maximum understanding of user roles and a preliminary assessment of the activities intensity offered to participants. In order to develop the mechanisms of the Framework functioning on the basis of the proposed tools, internal and external subjects are identified.

Internal subjects: student, Kazakhstani teachers and researchers administration, Administrators of university processes.

External: universities, foreign scientist/teacher, foreign student, employers, graduates.

Interaction within the framework of the model is carried out in accordance with the high efficiency methods of the internationalization process formulated as a result of strategic correlation decisions obtained on the basis of multifactorial SWOT analysis with benchmarking factors [5]:

- 1. Organization of joint research activities with foreign partners: Kazakhstani teachers and researchers a foreign scientist/teacher.
- 2. Expansion of scientific research areas list, including in the field of education and the university technical profile: Kazakh teachers and researchers foreign scientists/teachers.
- 3. Formation of the International researchers Institute: Kazakh teachers and researchers foreign scientists/teachers.
- 4. Development of technology transfer and patent Cooperation (Patent Cooperation Treaty PCT): Kazakhstani teachers and researchers foreign scientists/teachers.
- 5. Opening of the Marketing Office: Administration university processes administrators.
- 6. Expanding the list of academic mobility programs for students: students Kazakhstani teachers and researchers foreign scientists/ teachers.

- 7. Formation of linguistic, cross—cultural and entrepreneurial competence of teaching staff: Administration Kazakhstani teachers and researchers foreign scientists/teachers.
- 8. Formation of the readiness of teaching staff for the processes of globalization through the international environment: Kazakh teachers and researchers foreign scientists/teachers.
- 9. Formation of students "global" competencies (global issues) bank: Kazakhstani teachers and researchers students, a foreign scientist students.
- Implementation of strategies for co-learning (co-learning) and coteaching (co-teaching) with the participation of foreign partners: student
 foreign student, Kazakhstani teachers and researchers - foreign scientists/teachers.
- 11. Expanding the coverage of the language training students (international certification) contingent: A foreign student scientist.
- 12. Organization of soft & business skills trainings for HiPo employees (employees with high potential): The administration of the university processes is a foreign scientist.
- 13. Increasing the share of internationalization costs in the framework of budget planning for the coming period, including through the development of sponsorship financing: Administration employers, administration graduates
- 14. Adaptation of intra–university management standards to international practice through the development of an open access information system for managing internationalization processes: Administration administrators of university processes Kazakhstani teachers and researchers.
- 15. Sustainable development of mechanisms for the formation of a positive image of the university in the international arena and systematic promotion of professional portfolio and expansion of networking (international networking) in international electronic databases:

 Administration foreign scientists, Kazakh teachers and researchers foreign scientists/teachers.
- 16. Creation of Alumni Network Environment based on an information system for the implementation of joint scientific and educational projects: Administration- graduates.
- 17. Formation of a digital collaborative space. administrators of university processes foreign scientists, administration faculty of the university graduates, administration faculty of the university student, administration faculty of the university foreign student.

Thus, in order to conduct a comprehensive assessment of the implementation of high-efficiency methods within the framework, it is necessary to use several levels of assessment, including the construction of a Heat intensity map, the development of a stakeholder map to assess potential risks in the implementation of the framework.

Results and Discussion

In order to determine the implementation effectiveness of the proposed recommendations via the developed tools, it is proposed to develop a heat intensity map of the internationalization capacity building implementation principles of the technical university.

For this purpose, a correlation matrix has been developed, in which the categories of the framework, the proposed approaches and the identified recommendations are correlated. According to the logical structure of the matrix, recommendations can be implemented in a specific approach within certain categories. At the same time, it is possible to implement the recommendation both within the frame of one approach, and several. To identify the most intensive processes of the technical university internationalization, based on the proposed recommendations, the cells of the matrix were color coded according to the following parameters:

Blue color – there is no implementation of the recommendations along the line of the principle within the frame of a specific approach ("temperature" is low):

Yellow – the recommendation is implemented within the frame of one approach based on one principle (minimum "heating");

Orange color – two recommendations have been implemented ("temperature" intensity is high);

Red light – recommendations are implemented intensively (maximum "temperature").

The resulting matrix was transformed by deleting the text into a processes intensity heat map with a quantitative designation of activities (Table 1).

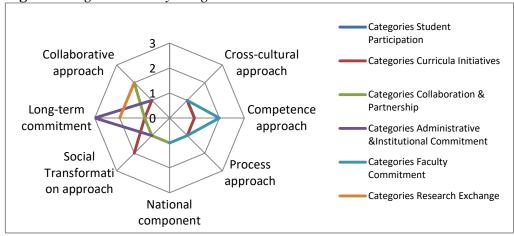
Table 1. Table Heat Intensity Map of the Implementation of the Framework

Approaches within the Relevant Categories

	Categories						
Approaches	Student Participation	Curricula Initiatives	Collaboration & Partnership	Administrative &Institutional Commitment	Faculty Commitment	Research Exchange	
Cross-cultural approach	1	1	1		1		
Competence approach	1	1			2		
Process approach		1		1	1	1	
National component			1		1		
Social Transformation approach		2	1	1			
Long-term commitment		1	1	3		2	
Collaborative approach		1	2	1		2	

Conditional numerical values to the cells will be assigned for assessing the intensity of recommendations on a scale from 0 to 3 in intensity, based on the data obtained, a diagram will be constructed (Figure 1).

Figure 1. Figure Intensity Diagram



Based on the obtained map, it can be concluded that a number of approaches are not implemented intensively enough within the categories. In this regard, additional solutions are required within the frame of the proposed information system tools.

Also, based on the assigned values, we determine the intensity of the implementation of the principles (I) based on the total intensity coefficients (Ki), provided $I=\Sigma Ki=1$, where $Ki \le 1$:

$$K_i = \Sigma P_n \times 0.01 \tag{1},$$

where Ki is the principle implementation coefficient;

 Σ Pn is the total indicator of assigned values for the implemented categories. The obtained results are presented in Table 2.

Table 2. Table Intensity Coefficients of Approaches Implementation

Category	Value
Student Participation	0.02
Curricula Initiatives	0.07
Collaboration & Partnership	0.06
Administrative &Institutional Commitment	0.06
Faculty Commitment	0.05
Research Exchange	0.05
Intensity of approaches implementation by category	0.31

Suppose that the minimum intensity threshold should be at least 60%, while the average Ki should vary from 70% to 80%, high intensity - from 80%. To this end, it is necessary to develop additional solutions for coefficients with

a specific gravity \leq 0.06. Identification of "thin" places to increase the intensity was carried out (Table 3).

Table 3. Table Intensity Enhancement Field

Approaches	Inactive categories	Low-intensity categories requiring additional activities	
Cross-cultural	Administrative &Institutional Commitment	Student Participation	
approach	Research Exchange Collaboration & Partnership	Collaboration & Partnership	
Competence approach	Research Exchange Administrative &Institutional Commitment	Curricula Initiatives	
Process approach	Student Participation Collaboration & Partnership	Research Exchange	
National	Student Participation Collaboration & Partnership	-	
component	Administrative &Institutional Commitment	-	
Social Transformation approach	Student Participation Faculty Commitment Research Exchange	Administrative &Institutional Commitment	
Long-term commitment	Student Participation Faculty Commitment	-	
Collaborative approach	Student Participation Faculty Commitment	-	

Based on the analysis, a number of additional measures are proposed to strengthen categories with low intensity.

After the implementation of the proposed solutions, the heat map will look like this (Table 4).

Table 4. *Table Heat Map of Increased Intensity*

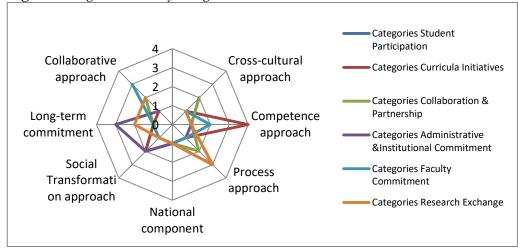
	Categories						
Approaches	Student Participation	Curricula Initiatives	Collaboration & Partnership	Administrative & Institutional Commitment	Faculty Commitment	Research Exchange	
Кросс- культурный подход	2	1	2	1	1	1	
Cross-cultural approach	1	4	1	1	2	1	
Competence approach	3	1	2	1	1	3	
Process approach	1	1	1	1	1	1	
National component	2	2	1	2	1	1	
Social Transformation approach	1	1	1	3	1	2	
Long-term	2	1	2	1	3	2	

	Categories					
Approaches	Student Participation	Curricula Initiatives	Collaboration & Partnership	Administrative & Institutional Commitment	Faculty Commitment	Research Exchange
commitment						
Collaborative approach	0.12	0.11	0.1	0.1	0.1	0.11

At the same time, $I=\Sigma Ki=0.64$, which makes it possible to achieve the required intensity of the processes.

Then the intensity diagram will look like this (Figure 2).

Figure 2. Figure Intensity Diagram at $I=\Sigma Ki=0.61$



The implementation of a formed decision measures set was implemented within the framework of the Go UniTech digital system, taking into account all factors and potential risks by compiling a Stakeholder Map based on the International Standards for Identifying and Interacting with Stakeholders: Standard AA 1000, the standard of accountability principles (Accountability Principles Standard 2008), "Stakeholder Engagement Standard 2011" (AA 2011 Stakeholder Engagement Standard 2011), ISO 26000: Social Responsibility Guidelines, GRI (Global Reporting Initiative) [6-9].

The following categories act as stakeholders:

- 1. Investors: contribution made financial and logistical means
 - Ministry of Education and Science of the Republic of Kazakhstan
 - University
 - Enterprises and organizations
 - Funds of various levels

At the same time, investors' expectations include the following: improving the quality of educational services, the implementation of state policy in the field of higher education; compliance with the quality of education with international standards; increasing the place of universities in domestic and international rankings; social transformation.

- 2. Employers: enterprises and organizations whose expectations are focused on obtaining qualified specialists in accordance with the stated requirements.
- 3. Administration: departments, departments and centers involved in the processes of the Model:
 - Top management of the university, responsible for the development of the development strategy, management of internationalization processes and allocation of financial resources.
 - Departments for Personnel Development (administrative issues), whose activities are aimed at developing international competencies of personnel.
 - Department of Academic Affairs, responsible for the management of academic processes within the framework of the internationalization potential development model.
 - The International Department, whose competence includes the coordination and regulation of partnerships with foreign representatives, as well as the promotion and representation of the university at the international level.
 - The Department of Science and Innovation, responsible for coordinating the scientific activities of the university with a focus on the international component.

Department of Innovation and Entrepreneurship providing support for obtaining protection documents for intellectual property products.

- Departments, within the framework of which, the formation of linguistic, cross-cultural and entrepreneurial competence, as well as the readiness of teaching staff for globalization processes through the international environment is carried out.

All these activities are aimed at achieving such results as: capacity building of the university; improving the quality of education and research; promotion of scientific developments at the international level and the formation of an institution of international researchers; effective execution of decisions; obtaining financial benefits, including through the commercialization of the results of scientific activities and the receipt of foreign investment; increase in the number of HiPo employees; increasing the international ranking of the university; development of academic and scientific mobility; attraction of a foreign contingent of students and development of cooperation with foreign universities.

- 4. The teaching staff interested in improving the level of well-being and the formation of an inter-impact portfolio through involvement in the international activities of the university.
- 5. Students who actively participate in exchange and academic mobility programs in order to gain international experience and study at leading universities in the world.

6. Foreign partners.

Students interested in gaining international experience, as well as highquality and affordable education.

- Teachers and researchers seeking to expand their international experience and ensure the promotion of their portfolio at the international level, as well as in some cases the commercialization of the results of joint research.
- Enterprises and organizations interested in attracting talented graduates.

The support of such interest and the university's efforts to meet the needs of partners will contribute to improving the image of the university at the global level.

- 7. Service providers, including IT developers, suppliers of scientific and laboratory equipment, office equipment; marketers; international centers and consulting companies.
- 8. Local communities with which contacts are maintained, providing support in the places of activity; loyalty and support of local authorities; favorable attitude; cooperation.
- 9. Government bodies.

The activities of the university include measures to establish dialogue and long-term cooperation with stakeholders. A stakeholder map is drawn up taking into account risks, ranking them according to dependence (direct or indirect), obligations, situation (with special attention to areas of high risk), influence, different (diverse) perspectives. Methods of interaction with stakeholders include the following forms, regulated by AA 2011 Stakeholder Engagement Standard 2011.

As a result, a risk portfolio was compiled, including risks for each stakeholder:

- Strategic risks arising at the level of making strategic decisions and having a direct impact on the development of the university's internationalization potential.
- Legal risks arising at the level of compliance with the norms and requirements of the main documents regulating the activities of the university.
- Operational risks arising in the course of daily operational activities related to the implementation of the development plan of the university.
- Academic risks arising in the course of educational activities.

Conclusion

developed algorithm of step-by-step implementation of the internationalization capacity building framework of the educational process in a technical university, taking into account potential risks, is aimed at the effective implementation of the internationalization capacity building framework of a technical university. As a result of the conducted research, in order to analyze the effectiveness of the implementation of the proposed framework, mechanisms of interaction of subjects of the educational process were developed on the basis of the information system of learning internationalization, a correlation matrix was designed with the correlation of the framework principles, the proposed approaches and the identified recommendations. Determining the types of educational process subjects interaction on the basis of the learning internationalization digital system allows you to establish the relationship between internal and external subjects. The next stage is the compilation of the primary matrix for the correlation of the model categories, the proposed approaches and the identified recommendations. Based on the revealed correlations, the intensity heat map of the implementation of the principles is designed within the framework for internationalization capacity building of the technical university As part of the intensity diagrams analysis of the processes of implementing the framework, based on the calculation of intensity coefficients, the field of intensity increase was determined, categories with low intensity were identified. To this end, additional activities have been developed in the categories of Student Participation, Collaboration & Partnership, Curriculum Initiatives, Research Exchange and Administrative & Institutional Commitment, which made it possible to design a Heat Map of increased intensity with an average threshold of more than 60% for all categories of internationalization.

In turn, the formation of a risk portfolio based on a map of stakeholders allows the most efficient implementation of the proposed activities, taking into account the measures for prompt response to risks and compliance with measures to prevent the occurrence of risks.

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