

# Zsófia Hajnal - CV

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## Contact details

**Phone number:** +36705544146

**Primary email address:**

[zsofia.m.hajnal@gmail.com](mailto:zsofia.m.hajnal@gmail.com)

**University email addresses:**

[zsofia.hajnal@stud.uni-corvinus.hu](mailto:zsofia.hajnal@stud.uni-corvinus.hu)

[hajnal.zsofia@uni-bge.hu](mailto:hajnal.zsofia@uni-bge.hu)

## Socials:

LinkedIn <https://www.linkedin.com/in/zsofiahajnal/>

Twitter <https://twitter.com/hajnalzsofia>

Zsófia Hajnal is an early-stage PhD student in the World Economics Doctoral Program of the Doctoral School of International Relations and Political Science, Corvinus University of Budapest, and a visiting lecturer at the Budapest Business School – University of Applied Sciences. She is a self-proclaimed moral economist, with past and upcoming papers and book chapters in the overlapping realm of ethics and economic theory. She teaches in Hungarian and English. Her interests include: the study of rational selflessness in behavioural economics; and – as a result of her past work experience in the sphere of international companies – the corporate implications of moral economics, to global supply chains in particular. Ms Hajnal has been awarded the Corvinus Doctoral Scholarship twice, to date.

## Education

Corvinus University of Budapest (2021 - present): PhD in World Economics; Doctoral School of International Relations and Political Science – dissertation focus: moral economics, rational selflessness, global supply chains

Budapest Business School (2016-2018): Master’s Degree in International Economics and Business - Thesis title: *Moral Economics – From a Theoretical Basis to Building the Next Economic System*

Corvinus University of Budapest (2011-2015): BA in International Relations - Major: European Integration - Thesis title: *Written and Unwritten Values in the Preamble of the United Nations Charter*

## Online courses

University of Colorado Boulder (2021) – Positive Intelligence

Six weeks of training with Prof. Miles Kimball.

edX MITx – The Challenges of Global Poverty: Honor Code Certificate, February – May 2014

A 14 weeks course about the challenges that the poor face globally. The topics covered were the following: poverty traps and experiments, food, health, education, family, risk and insurance, credit, savings, entrepreneurship and institutions.

With Prof. Esther Duflo and Prof. Abhijit Vinayak Banerjee.

## Academic awards and honors

First Place, Scientific Research Contest (Business School - University of Applied Sciences, November 2017):

Title of the conference paper: *Germany's Macroeconomic Analysis* (originally written in Hungarian)

Co-authors: Noémi Pammer, Gyula Szabó

Panel: Economic theory, economic history, economic philosophy

Second Place, Scientific Research Contest (Business School - University of Applied Sciences, November 2017):

Title of the conference paper: *Moral Economics - from a Theoretical Basis to Building the Next Economic System*

Panel: Economic theory, economic history, economic philosophy

2nd place at the Presentation in a Foreign Language competition of the Budapest Business School (April 2017):

Presented a topic related to advanced macroeconomics in English. Title: *Jánossy's Trendline Theory Revisited*

## Conference participation

Presented at the „17th Annual International Symposium on Economic Theory, Policy and Applications”. (27-30 June 2022, Athens, Greece)

Title of the paper: *Measuring the Level of Technology in Moral Economics*

Presented at the „Economics as a Moral Science” conference organised by the Polish Economic Institute, in Jablonna Palace, Warsaw (November 2018)

Title of the paper: *Moral Economics - from a Theoretical Basis to Building the Next Economic System*

Presented at the ISA-CEEISA Joint Conference in Ljubljana (June 2016)

Panel: International Institutions and Human Rights

Paper available at: <http://web.isanet.org/Web/Conferences/CEEISA-ISA-LBJ2016/Archive/ee4a4645-9e55-4315-8eb3-453134dfce09.pdf>

## Publications

*Written and Unwritten Values in the Preamble of the United Nations Charter: The Axioms of Human Coexistence and Progress. (Írott és íratlan értékek az ENSZ Alapokmányának*

*Preambulumában: Az emberi együttélés és haladás axiómái.*) Grotius (e-journal).  
<http://www.grotius.hu/publ/displ.asp?id=MOMPOO> (2015)

*The Impossible Trinity of Security, Freedom and Privacy* [https://www.civitas.edu.pl/wp-content/uploads/2015/03/Securitologia\\_2\\_2016\\_131\\_145.pdf](https://www.civitas.edu.pl/wp-content/uploads/2015/03/Securitologia_2_2016_131_145.pdf) - in the Polish e-journal *Securitologia* (December 2017)

*Németország makrogazdasági elemzése (Macroeconomic Analysis of Germany)*  
<http://publikaciotar.repositorium.uni-bge.hu/1588/> EFOP 3.6.1-16-2016-00012; with coauthors:  
Noémi Pammer; Gyula Szabó (2019)

*Words, Objects and Events in Economics - The Making of Economic Theory*  
<https://www.springer.com/gp/book/9783030526726> - author of Chapter 5: *Moral Economics – A Theoretical Basis for Building the Next Economic System* (2021)

*Book Review: The Post-Crisis Developmental State: Perspectives from the Global Periphery*  
<https://akjournals.com/view/journals/204/44/2/article-p270.xml> (2022)

## Career – Jobs, positions, professional awards and certificates

Corvinus University of Budapest – researcher, visiting lecturer (September 2021 – present)

2021/2022/1: World Economics I. (50% of the seminars, ENG); Institutional Economics (seminars, HU). Evaluated 1 master's thesis. Master's course final exam committee membership.

2021/2022/2: Took part in the master's admission process of international applicants as a member of one of the entrance exam committees at our Department of World Economy. Reviewed 2 papers for the Scientific Student Associations' Conference. Jury member for the Scientific Students' Associations Conference (institutional level, World Econ & Europe section).

Budapest Business School – University of Applied Sciences – visiting lecturer (September 2021 – present)

2021/2022/1 subjects (both lectures and seminars): Introduction to Economics I., Economics I. (Microeconomics) in Hungarian and English.

2021/2022/2 subject: Introduction to Economics II. (Macroeconomics) - only lectures, in English

GE Healthcare – OTR Project Specialist (February 2018 – August 2021)

Supported the Life Care Solutions supply chain in the DACH region by ensuring high quality order management processes, interfacing with internal and external stakeholders (production planning, sales, logistics), managing credit and returns, clarifying disputes, and ensuring correspondence with customers on all topics related to their orders, and other inquiries. Languages: German and English.

2019 on: Learning & Development Champion; Member of the GE Women's Network

2018: Impact Award / #Applause; Impact Award / #Bravo; Impact Award / #Spotlight

2020: Impact Award / #Bravo – elated to performance in the peak phase of Covid-19 in Europe

UNISYS Hungary – Team Leader (September 2016 – November 2017)

Coordinated activities for two teams of Service Desk Agents and Service Request Coordinators, supporting clients from various industries. Participated in regular meetings with client representatives. Held Procurement and Asset Management training remotely and in person.

UNISYS Hungary – Service Request Coordinator (July 2015 – September 2016)

Validated and coordinated a variety of requests on two accounts from the customer end user related to their hardware and software use. The languages used were English, German and Russian.

Achieved the ITIL Foundation certificate in IT Service Management in July 2016.

UNISYS Hungary – Service Desk Agent (February – July 2015)

Provided technical support over the phone, via web and e-mail to external, corporate end users calling with IT infrastructure problems, requiring assistance in using their systems or applications. Languages used were English and German.

Expanzió Consulting Ltd. – Junior Researcher (August – September 2015)

Wrote two studies on the structural reforms of the school-systems in two European countries. I was also in charge for editing the summary of my country-studies and all others written by professionals.

INNO21 Ltd. – German-Hungarian Translator (July – August 2014):

Functioned as a contact person between an engineer and a German company. Additionally, I translated technical articles from German to Hungarian.

Ispiro Consulting Ltd. – English-Hungarian Translator (June 2014):

Translated a publication of the Bertelsmann Foundation from English to Hungarian, and made a summary of the Hungarian version.

Expanzió Consulting Ltd. – Assistant Project Manager (April – September 2014):

Assisted in two major education-related projects. Tasks included coordination of staff, correspondence management and administration. Furthermore, I helped with providing summaries, proof-reading documents and translating online information.

Darwin's Marketing Evolution Ltd. – Intern (December 2013 – January 2014):

Completed online desk research and online media analysis tasks for an enterprise with the guidance of a senior researcher.

Hungarian Foodbank Association – Volunteer (November 2013, November 2014):

I helped in the 2013 and 2014 Christmas Food Collection by handing out leaflets to customers on their way to the retail store to inform them about the food collection.

UNICEF Committee for Hungary – Project Assistant, Volunteer (February – June 2013):

In my first month at UNICEF I assisted a team leader with two other volunteers to bring order to the committee's basement. We sorted a roomful of official papers and gifts, and thus freed up space. The second project was individual, and more of an intellectual challenge. I assisted for three months in developing the committee's emergency strategy by writing the document for international emergencies, with the help of existing materials

of other national committees. I organized meetings with the heads of the committee and other workers to make the strategy more suitable for this particular office.

UNHCR GSC, Personell Administration and Payroll Section – Assistant, Intern (July – August 2012):

My two months long summer internship at UNHCR provided a great opportunity to gain insight into administration and management procedures, improve my language skills and meet professionals from all over the world.

WWF – Volunteer (June – September 2011):

I helped the Hungarian WWF office in administration, and participated in online journalistic research.

AVIS – Administrator (March – April 2011); TeleMedia Ltd. – Operator (May – June 2011):

My first work experiences as a student.

## Languages

Hungarian: native

English: advanced (C1)

German: advanced (C1); professional (C1, International Relations specialisation)

Russian: advanced (C1)