RESUME

(Updated: June 2017)

Name: **Abdulrahim** Family name: **Rahimi**

Educational Qualifications:

BA in Theoretical Economy

Economic and Political Science Faculty, Shahid Beheshti University, Iran,1989-1993

MS. In Energy Economy

Major: Energy Economics and Marketing Islamic Azad University, Iran, 1993-1996

Title of thesis; The Estimation of power demand Function in Iranian industries

Supervisor: Dr. K.H.Kiyani from Shahid Beheshti University Economic & Political Science Faculty.

Post graduate Diploma

Major: Management of the Environment

Maastricht School of Management (MsM), Dec 2001, Maastricht, the Netherlands

Ph.D. In Cultural Management

Major: Economics of Culture

Islamic Azad University, Science and Research Branch, Iran (2008-2011)

Title of thesis; An Estimation of Demand for Cinema Function and Analysis of Factors Influencing

It (Case Study; Cinema Demand in Tehran)

Supervisor: Dr. M.Mousai from Faculty of Social Sciences, Tehran University.

Experiences:

- -Economic Reporter, Resalat daily National News Paper, 1990 to 1995.
- -Member Academy Board, Islamic Azad University, South Tehran Branch, 1996 -2007
- -Member Academy Board and Manager of Cultural Department at Faculty of Management, Islamic Azad University, South Tehran Branch, 1995 till date.

Educational Activities:

- -Teaching Economy of Education and Training for 10 semesters.
- -Teaching Research Method in Management for 10 semesters.
- -Teaching Economics of Culture for 20 semesters.
- -Teaching Managerial Economics for 20 semesters.
- Teaching Economics of Culture for 8 semesters.



- -Teaching Projects Assessment for 20 semesters.
- -Teaching Public Finance for 10 semesters.
- -Teaching Micro economy for 20 semesters.
- -Teaching Macro economy for 20 semesters.

Publications:

• Books

- **1.** Rahimi Abdul Rahim (2016). Research methods in management a practical step in writing a dissertation, the Elam Publishing, Printing,
- **2.** Rahimi Abdul Rahim (2016). Success Factors petrochemical exports, Red Shahprk Publishing, Printing, Tehran.
- **3.** Towse, Ruth (2015). The Cultural Economics, translated by A. Rahimi, Islamic Azad University, Science and Research Branch of Tehran, First Edition, Tehran.
- **4.** Rahimi Abdul Rahim (2012). Factors affecting the demand movies, Strategic Research Institute, Center for Strategic Research, Expediency Council, First Edition, Tehran.

• Papers

- **1.** A. H. Ghorashi & Abdulrahim Rahimi." Renewable and non-renewable energy status in Iran: Art of know-how and technology-gaps ", Journal of Renewable & Sustainable Energy Reviews, 1 October 2010. (ISI Journal with 4.85 impact factor)
- **2.** Abdulrahim Rahimi and Others," Energy Subsidies Removal Act; an Economic Modeling for Urea & Ammonia Industries (Case Study: Iran) Life Science Journal, 2013; 10(3s):436-443. (ISSN: 1097-8135). (ISI)
- **3.** Abdulrahim Rahimi and Others," A Structural Model for Cinema Demand in Tehran)", Jokull Journal, 2013: Vol 63, No. 5;PP246-260. (ISSN:0449-0576) (ISI)
- **4.** Abdulrahim Rahimi,"Investigating the relation of organizational social capital with job satisfaction and organizational commitment", Emerald Journals (Submission for 2012).(ISI)
- **5.** Abdulrahim Rahimi and Others," Impacts of Economic, cultural, social, personal and environmental factors on demands of cinema (Case Study: Tehran)", Academic Journals: African Journal of Business Management, vol.8(13),pp.480-494,14 July, 2014.
- **6.** Mahdi Kafiabadi, Abdul Rahim Rahimi, "A SURVEY OF THE IMPACT OF VISUAL PACKAGING, PERCEIVED QUALITY AND VALUE OF PRODUCT ON BRAND PREFERENCE AND PURCHASE INTENTION OF CUSTOMERS", Trends in Life Sciences, International Science Journal, Volume- 4 Issue- 4 (2015), ISSN: 2319–4731 (p); 2319–5037 (e)

- **7.** A.Rahimi, "Managing Reduction of Air pollution in Tehran", Maastricht School of Management (MsM), the Netherlands ,2001(Submited at MsM)
- **8.** A.Rahimi, "Estimation of Cinema Demand Function in Iran". Iranian Journal of Cultural Management, Islamic Azad University, winter 2010.
- **9.** A.Rahimi, "Outsourcing Projects Effectiveness in Islamic Azad University as a cultural institution; A case study Islamic Azad University, South Tehran Branch", Iranian Journal of Cultural Management, summer 2011.
- **10.** A.Rahimi, "Role of Iranian Women in Development Plans: Dilemma and Strategies". Iranian Journal of Cultural Management, Islamic Azad University, summer 2009.
- **11.** .Rahimi, "Role of Innovation Value Chain in Entrepreneur Organizations", Conference of Marketing, Insurance Industry and Entrepreneurship, Islamic Azad University, South Tehran Branch, July 2010.
- **12.** A.Rahimi,"Improving women responsibility in society", the first National Congress of women and research, Islamic Azad of Mashhad University, 15 Feb 2006.
- **13.** A.Rahimi,"Effective factors on women educations in development plans", the first National Congress of women and research, Islamic Azad of Mashhad University, 15 Feb 2006.
- **14.** A.Rahimi,"Tourism Industry Role on Macroeconomy Variables ", National Congress of Iranian Tourism Situation in the Globalization, Islamic Azad University Firozkoh Branch, 5 Mar 2006.
- **15.** A.Rahimi, "Natural Gas Industry; Problems and Solutions", Iranian Power Ministry, 6th National Energy Congress, Tehran, Jun 12.2007.
- **16.** A.Rahimi, "The Economical and Technical Evaluation of the Electrical Wind Turbines in Brojerd". Iranian Journal of Environmental Sciences and Technology, Vol.8 No.3, 2006.
- **17.** A.Rahimi, "Tech-economic evaluation of windmill construction for Irrigation in the green area of southwest in Tehran". Iranian Journal of Pajouhesh-va-Sazandegi, 2008.
- **18.** Rahimi, "Cultural Pathology of Iranian Development Plans: Dilemma and Strategies", The First Conference on Evaluation of Cultural Factors, Islamic Azad University, Najafabad Branch, 2010.
- **19.** A. Rahimi,"Practical means to eradicate rationing schemes in Iran", Rasalat News Paper Tehran, 29 Sep. 1992.
- **20.** A. Rahimi,"National affords Conservation of Natural Resources", Rasalat News Paper Tehran, 9 March 1993.
- **21.** A.Rahimi"Problems and Short Comings in Cotton Production in Iran I-II-III", Rasalat News Paper Tehran, 25 Sep. 1992.
- **22.** A.Rahimi,"Observation Report of Trip to Kenya and Tanzania", Rasalat News Paper Tehran, Dec. 1992.
- **23.** A. Rahimi, B. Yousofpour,"Economical investigation on implementation of Hologram Scheme, a proposal submitted to Center for Renewable Energy Studies, Feb.1997.
- **24.** A. Rahimi, B. Yousofpour,"Economical investigation on Domestic Microwave Oven" Report submitted to Center for Renewable Energy Studies, March.1998.
- **25.** Arahimi, "a report on participated in second commission on economical, technical, scientific and social cooperation between Iran & Tanzania" 1992.

- **26.** A.Rahimi, "Nuclear Energy & its Non- peaceful Application in the World" Center for Renewable Energy Studies, March 1999.
- **27.** A. Rahimi, B. Yousofpour,"Nuclear Energy: Necessaries & Policies", Iranian Association for Energy Economics (IAEE), Aug. & Sep. 2002.
- **28.** A. Rahimi, A. Ghorashi,"The Strategy of Atomic Energy Sustainable Development", Iranian Association for Energy Economics (IAEE), May. & June. 2003.
- **29.** A.Rahimi,B.Usoufpour,"Iran Situation in the Worldwide Market of Oil Industry Services, Congress on the Evaluation of Management & Economics Factors Effects on Employment, Iranian Petrochemical Co.& Azad University, Tehran, Dec 2003
- **30.** A.Rahimi,"Energy Resources Perspective in Iran & Contribution of Nuclear Energy", Center for Renewable Energy Studies, July 2002.
- **31.** A.Rahimi,"Congress on Evaluation of Iranian oil and gas sectors in 4th development plan", Tarbiyat Modarres University, Tehran, Aug 2005.
- **32.** R. A.Rahimi," Economical Evaluation of Bushehr Power Plant (1000MW), Center for Renewable Energy Studies, Apr.2005.
- **33.** A.Rahimi, "Economical Evaluation of Industrial & Medicinal Radio Isotopes, Center for Renewable Energy Studies, Jun.2005.
- **34.** export market orientation as a strategy for success with the approach of international organizations and inter-organizational relations, Abdul Rahim Rahimi Azad University, Science and Research Branch, upcoming Journal of Management, Volume 28, Issue 1 (108), Spring 2017.

• International Conferences

- 1. A.Rahimi, A.Noruzi, A.Ahmadi,(2011), "Investigating the relation of social capital with job satisfaction and job Corporation stress among, employees of Asia Insurance", The 18th National and the 4th International Conference of Insurance and Development, Tehran, Iran.
- 2. A.Rahimi, (2016), "The Relationship between Organizational Social Capital and Job Satisfaction", The 6th International Conference on Economics, Management and Engineering Sciences, 20-22 Jan 2016, Brussels, Belgium.
- 3. A.Rahimi, (2016), "Study the influence of services quality and brand equity on trust of customers (Case study: Refah Bank in Iran)", The 14th International Conference on Management, 26-30 June 2016, Athens, Greece.
- 4. A.Rahimi, K. Loloee, H. Haghshenas (2016), THE EFFECT OF MARKETING BARRIERS ON EXPORT PERFORMANCE OF METAL INDUSTRIES OF INDUSTRIAL TOWNSHIP OF KAVEH", The 9th International Conference on Economics, Management and Engineering Sciences, 13-14 Jan 2017, Poland.

• Academic research projects

1. Co-research project "The role of government in policy and tenure status quo Iranian cinema and its comparison with the ideal situation" Islamic Azad University, Tehran, Vice President of Research, March 2011.

- 2. The operator of the research project "Evaluation of technical and economic potential to use wind turbine rinse West wind Tehran Mnzvrabyary small green space" Islamic Azad University South Tehran, Vice President of Research, July 2007.
- 3. The operator of a research project "Study of technical and economic use of renewable Azanrzhyhay optimization of energy consumption in a building for culture and education unit in Semnan" Islamic Azad University South Tehran, Vice President of Research, January 2008.
- 4. Executive "study the technical feasibility and economic development projects Zanjan Caspian International Exhibition" Caspian International Exhibition, 2008.
- 5. Co-Worker research "justice shares and congruity with the privatization of" Islamic Azad University South Tehran, Vice Chancellor for Research, 2009.
- 6. The operator of the survey: "Economic Analysis emissions and environmental pollution in Iran," Tehran Azad University of Southern Research Council, March 2009.
- 7. Executive "Kvrrh economic feasibility and marketing of oil, gas oil, gasoline and other products in Bandar Abbas," behin sustainable design, Khordad 2011.
- 8. Research project "technical and economic evaluation of the use of municipal waste for energy production and composting, case study Robat Karim" Islamic Azad University, Tehran, research, Abdul Rahim Rahimi, August 2011.
- 9. Project research "to determine the optimal price of gas for production of urea and ammonium feedstock in the petrochemical industry in Iran", Islamic Azad University, Tehran, research, Abdul Rahim Rahimi, 2012.
- 10. Research project "Introduction of the environmental assessment for the development of wind power plants in Iran", Islamic Azad University, Tehran, research, Abdul Rahim Rahimi, 2015.

• Master's thesis in Management Faculty

- 1. _The impact of entrepreneurship, collaborative and participatory knowledge sharing on the performance of the export textile and clothing industry
- 2. Effect of manufacturing strategy on export performance ceramic tile industry with emphasis on the role of mediator external environment/
- 3. Export success factors in small and medium companies producing petrochemical products
- 4. The impact of social and political restrictions on the trend of cinema audiences in Iran
- 5. The effect of inter-organizational relationships on the export market orientation and export operations (Case Study: Company Zrmakarvn)
- 6. The effect of R & D capabilities, experience, export, and international marketing capabilities on export performance of the exporters of chemical industry.
- 7. The cost of changing the relationship, leadership, service, brand equity and brand loyalty (Case study: customers digital goods)
- 8. Pathological problems multicultural schools
- 9. Export-oriented development of market behavior (the mining group of companies active in the field of textile and garment export production in East Azarbaijan Province)

- 10. The effect of intangible resources and competitive strategies on export performance Kaveh industrial food company
- 11. The impact of marketing barriers on export performance Kaveh industrial metal industry
- 12. Identifying the factors increasing export of radiopharmaceuticals based on export performance.
- 13. Explaining the impact of service quality on customer trust and brand equity
- 14. The role of customer experience management and its impact on bank performance
- 15. Explaining the visual impact of packaging, product quality and perceived value on brand preference and purchase intention of customers
- 16. The relationship between quality perception of electronic services and brand equity
- 17. The resources, capabilities and customer networks on export performance characteristics of SMEs
- 18. Internet marketing impact on the development of export food companies

Training Courses and Softwares:

-EVIEWS-VI (Software of Econometric modeling for Economics of Culture)

Iranian statistic center, faculty of statistic, Tehran, 2006

- SPSS course: Iranian Rahbord Peymayesh Institute, 2010
- Liserel course: Iranian Rahbord Peymayesh Institute, 2011
- **Primary course of Energy:** National Iranian Oil Co., Iranian Fuel Consumption Optimizing Organization (IFCO), Tehran, Iran, October 25 to 30, 2002.
- Secondary course of Energy: National Iranian Oil Co., Iranian Fuel Consumption Optimizing Organization (IFCO), Tehran, Iran, July, 2005
- **-WASP-IV:**International Atomic Energy Agency (IAEA), Electricity generation in Iran based on WASP-IV Model, Tehran, September, 2004