

Name **MARJAN DZEPAROSKI**

EDUCATION AND TRAINING

- Dates (from – to) 1988 - 1992
- Name and type of organization providing education and training Pharmacy Faculty University “ St. Cyril and Methodius “ Skopje, Macedonia
- State exam and License 1994

- Dates (from – to) 2000 - 2003
- Name and type of organization providing education and training Pharmacy Faculty - Specialization University “ St. Cyril and Methodius “ Skopje, Macedonia
- Title of qualification awarded Specialist of pharmaceutical technology
- Level in national classification (if appropriate) Level VII/2

PhD Studies Pharmaceutical Management – studying / Thesis – Regulative and Marketing of Food supplements, Traditional herbal medicines and Medicines

WORK EXPERIENCE

- Dates (from – to) April 1994 – December 2012
- Type of business or sector Pharma & Chemicals – VARUS, MK
- Occupation or position held Technical Manager - Teams coordinator, Pharmacovigilance, Regulatory Affairs, Pricing, Reimbursement, Sales & Marketing
- Dates (from – to) January 2013
- Type of business or sector Bionika Pharmaceuticals, MK
- Occupation or position held Regulatory Affairs & Pharmacovigilance Manager

SKILLS AND COMPETENCES

1. Creativity 2. Flexibility 3. Language communication 4. Team Work
5. Reliability 6. Patience 7. Consistency 8. Analytic approach 9. Inventivity

ADDITIONAL INFORMATION

Lots of Certificates, Acknowledgments and Rewards for taking part in numerous seminars, symposia, congresses, educations and trainings like MALIK, UPACA, Customer Orientated Selling Skills, Pharma Managers Meeting, Marketing Management, Pharma Venue Spain, Be the new Marketing Leader - Peter Fisk, Successful Sales Communication Skills, ECA Regulatory Affairs Conference, Pharmacoeconomics and Outcomes Research, Pharmacovigilance and Risk Management Strategies Forum, PSMF Workshop etc.

Author of numerous texts in Macedonian Journal of Medical Sciences, Aptekar (Аптекар), BB-Informator and Farmaceutvski Informator.

MEMBERSHIP

Member of Pharmaceutical Chamber of R. Macedonia

Member of European Federation of Biotechnology